





# OFDA Annual Educational Conference - Curaçao Feb. 6 - Feb. 11, 2023 Pre-Night Available



### **OFDA AEC 2023 Premier Partner**



The Foresight Companies Consulting with Insight. That's Foresight.

# Featuring a choice of five or six nights in Curaçao & 12 Hour CE Credit! (Pending approval with the State of Ohio Board of Embalmers and Funeral Directors)

Trip includes: roundtrip airfare from Columbus, Cincinnati, or Cleveland; five nights water view or resort view accommodations (pre-night available); transfers between airport and resort; full breakfast buffet daily with gratuity; private welcome reception and farewell dinner; all hotel taxes/service fees/porterage

Phone: 614-451-4882 Book Online: <u>www.worldoftravel.com</u>



### **Pricing Per Person:**

5 Night Program **\$2799 DBL / \$4029 SGL** Resort View

**\$2999 DBL / \$4499 SGL** Ocean View

### 6 Night Program **\$3049 DBL / \$4529 SGL** Resort View

### \$3289 DBL / \$5079 SGL Ocean View

CANCEL FOR ANY REASON TRAVEL PROTECTION AVAILABLE

#### **Important Information**

<u>Travel Protection:</u> We highly recommend travel protection. Rates for travel protection are based on the package cost and traveler age. If interested, please refer to the terms and conditions for complete information and premiums.

<u>Seminar Fee:</u> Includes all 3 days and is \$250 per seminar participant.

<u>Deposit</u>: A deposit of \$1000 USD/person is due upon booking and to secure your reservation.

Final Payment: Nov. 1, 2022

<u>Passport:</u> A valid passport is required for this trip.



Impeccably positioned on 6 acres of prime oceanfront, the Curaçao Marriott Beach Resort was renovated last year. The resort features eight distinct dining and drinking outlets, including a sushi bar, craft cocktail bar, breezy pool bar, onsite marketplace, and more. In addition to direct beach access, two pools are available, an adult-focused lap pool and a resort pool. Guest rooms offer contemporary design, drawing inspiration from the area's turquoise waters.

### **Program at a Glance**

**Sun, Feb 5:** Arrival for those adding the pre-night. Fly from Ohio to **Curaçao**. Enjoy the evening at leisure.

**Mon, Feb 6:** Fly from Ohio to **Curaçao** (those not electing the prenight) OR day at leisure for those that added the pre-night. **Welcome cocktail reception** from 7:00 PM - 8:30 PM.

Tue, Feb 7: Day at leisure OR join an optional, 3-hour island tour.

**Wed, Feb 8:** Morning **seminar** from 8:00 AM - 12:00 PM. The remainder of the afternoon is free.

**Thur, Feb 9:** Morning **seminar** from 8:00 AM - 12:00 PM. The remainder of the afternoon is free.

**Fri, Feb 10:** Morning **seminar** from 8:00 AM - 12:00 PM. The remainder of the afternoon is free. **Farewell dinner** at 7:00 PM.

Sat, Feb 11: Program concludes. Return flights from Curaçao.

## CURAÇAO MARRIOTT BEACH RESORT

The ultimate in Caribbean luxury meets Old World European charm at the newly-renovated **Curacao Marriott Beach Resort**. The resort is ideally situated on **six stunning oceanfront acres**, 15 minutes from the airport and 5 minutes from historic Willemstad. Enjoy **world-class cuisine** while taking in **sweeping ocean views**, **sparkling pools**, **lush tropical gardens**, and endless **white sand beaches**. Indulge in world-class cuisine at **eight eateries** throughout the resort ranging from casual to fine dining, featuring a fusion of the Caribbean and European flair. The resort features **two sparkling resort pools**, **lush tropical gardens**, and a **beach** perfect for relaxation and rejuvenation. Enjoy the many activities nearby including **snorkeling**, **scuba diving**, **offshore fishing**, **kayaking**, and **tours to plantation houses and forts**.

Be among the first to experience the resort's **\$37 million renovation**. Recent enhancements to the resort include an **adult-focused lap pool** joining a **main resort pool**, **state-of-the-art fitness center** featuring the latest equipment, and a **picturesque walking path** adjacent to the hotel. Catering to health-minded guests, the property also features daily exercise classes, including yoga, Pilates, and pool fitness.

Choose from either a resort view or ocean view room. Guest rooms are designed and inspired by the casual nature of the Caribbean Islands. Each guest room features a host of amenities such as **private balconies**, flat-screen TVs, luxurious bedding, and **spa-inspired bathrooms**.

Whether an avid diver, thrill seeker or history buff, Curaçao will not disappoint. The people of the Netherlands established a trading settlement at a fine natural harbor on the Caribbean island of Curaçao in 1634. The town developed continuously over the following centuries. Today, the modern town of Willemstad is Curaçao's capital and consists of several distinct **historic districts** whose architecture reflects not only **European urban-planning** concepts but also styles from the Netherlands and from the Spanish and Portuguese colonial towns with which Willemstad engaged in trade. If the water is calling, discover countless secluded white-sand beaches and some of the **best snorkeling and diving in the Caribbean**.

**Afternoon Island Tour (Feb. 7 - \$65/person):** Enjoy this half day guided sightseeing tour when visiting Curacao. Top highlights include a visit to **Fort Amsterdam**, the authentic **Blue Curacao liquor factory**, **Scharloo**, a UNESCO Heritage Site and more! Have your camera ready for that perfect photo from the **Floating Market**, famous for being one of the island's most picturesque sights where the merchants sell their fresh produce and fish from their boats.

Cancel for any reason travel protection covers **75%** of the trip cost for cancellation for **ANY reason** if the trip is cancelled at least 48 hours in advance. Up to **100%** of the trip cost is covered for valid medical reasons and/or death in the family. Please contact World of Travel with any questions.



*Curaçao is a tax deductible destination!* 

### PROFESSIONAL DEVELOPMENT

Two profession experts from **The Foresight Companies** will share content that expands your professional knowledge and provides easily implementable programs and marketing approaches to better assist your families, staff, and community!

The Foresight Companies Consulting with Insight, That's Foresight

Twelve (12) CE hours will include credits from mandatory topics for licensure renewal (pending approval with the State of Ohio Board of Embalmers and Funeral Directors).

### **Meet Your Speakers:**

- Chris Cruger, CEO The Foresight Companies
- Doug Gober, Partner The Foresight Companies

### **Proposed Educational Topics:**

- Business Ethics: How Ethical Behavior Plays a Vital Role in Funeral Service and Consumer Satisfaction
- Business Planning: SWOT Workshop on YOUR business
- Customer Segmentation—Are you prepared to serve the customer of tomorrow?
- 2022 Funeral & Cemetery Consumer Behavior Study Market & Profession Implications on shifts in consumer attitudes. What you think is coming our way may not be real!
- What Cremation Families Really Want When society and business disconnect
- The Devil's in the Details Customer Loyalty is Not Built from 30,000 Feet
- Upping Your Game What to Do When the Competition Levels the Playing Field and your competitive advantages don't exist anymore
- From Scratch: Building a Successful Funeral Business from the Ground Up

# **Terms & Conditions**

**Deposit and Final Payment:** A deposit of **\$1000** per person + travel protection premium is due upon booking and to secure your reservation. Final payment is due on or before **November 1, 2022**.

**Cancel for Any Reason Travel Protection:** Travel Protection is optional and available for individuals. WTP covers up to 100% of the prepaid, nonrefundable trip cost for a covered medical cancelation; CFAR covers up to 75% of the prepaid, nonrefundable trip cost (subject to \$20,000 maximum) for a non-medical cancelation. ALL TRAVEL PROTECTION PREMIUMS ARE NON-REFUNDABLE AND MUST BE CONFIRMED AT THE TIME OF REGISTRATION & FIRST DEPOSIT. Please refer to the "Plan Document" for complete benefit details, exclusions and limitations. The schedule of protection coverage and the other services are below:

Benefit	Maximum Amount
Trip Cancellation**	100% of Trip Cost*
Trip Interruption***	150% of Trip Cost*
Trip Delay - 3 hours	\$1,500 (\$200/day)
Change Fee	\$250
Itinerary Change	\$500
Frequent Traveler Reward	\$250
Single Supplement	Included
Missed Tour or Cruise Connection - 3 hours	\$500
Pet Kennel	\$500 (\$50 per day)
Medical Evacuation and Repatriation of Remains	\$1,000,000
Political or Security Evacuation and Natural Disaster Evacaution	\$150,000
Baggage and Personal Effects	\$1,000 (\$250 per article)
Baggage Delay - 3 hours	\$500
Accident & Sickness Medical Expense	\$100,000
Dental Expense	\$750
24-Hour Accident Death and Dismemberment (AD&D)	\$10,000
Non-Insurance Travel Assistance Services	Included
	Maximum

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Nights / Room Type	Occupancy	A	ge 0-34	Ag	ge: 35-58	Ag	e: 59-65	Ag	ge 66-70	Ag	e: 71-80	Ag	e: 81-85	ŀ	ge 86+
5 Night / Garden View	Double	S	174.00	S	205.00	S	273.00	S	301.00	S	525.00	S	629.00	S	761.00
6 Night / Garden View	Double	S	174.00	S	205.00	S	273.00	S	301.00	S	525.00	S	629.00	S	761.0
5 Night / Ocean View	Double	S	174.00	S	205.00	S	273.00	S	301.00	S	525.00	S	629.00	S	761.0
6 Night / Ocean View	Double	S	197.00	S	228.00	S	331.00	S	359.00	S	586.00	S	769.00	S	855.0
5 Night / Garden View	Single	S	217.00	S	258.00	S	405.00	S	419.00	S	622.00	S	820.00	S	928.0
6 Night / Garden View	Single	S	246.00	S	290.00	S	451.00	S	471.00	S	670.00	S	923.00	S	1,027.0
5 Night / Ocean View	Single	S	246.00	S	290.00	S	451.00	S	471.00	S	670.00	S	923.00	S	1,027.0
6 Night / Ocean View	Single	S	279.00	S	334.00	S	512.00	S	556.00	S	734.00	S	1,086.00	S	1,206.0

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Nights / Room Type	Occupancy	A	ge 0-34	Ag	e: 35-58	Ag	e: 59-65	Ag	ge 66-70	A	ge: 71-80	A	ge: 81-85	Age 86+
5 Night / Garden View	Double	S	251.00	S	296.00	S	394.00	S	434.00	S	756.00	S	906.00	\$ 1,096.00
6 Night / Garden View	Double	S	251.00	S	296.00	S	394.00	S	434.00	S	756.00	S	906.00	\$ 1,096.00
5 Night / Ocean View	Double	S	251.00	S	296.00	S	394.00	S	434.00	S	756.00	S	906.00	\$ 1,096.00
6 Night / Ocean View	Double	S	284.00	S	329.00	S	477.00	S	517.00	S	844.00	S	1,108.00	\$ 1,232.00
5 Night / Garden View	Single	S	313.00	S	372.00	S	584.00	S	604.00	S	896.00	S	1,181.00	\$ 1,337.00
6 Night / Garden View	Single	S	355.00	S	418.00	S	650.00	S	679.00	S	965.00	S	1,330.00	\$ 1,479.00
5 Night / Ocean View	Single	S	355.00	S	418.00	S	650.00	S	679.00	S	965.00	S	1,330.00	\$ 1,479.00
6 Night / Ocean View	Single	S	402.00	S	481.00	S	738.00	S	801.00	S	1,057.00	S	1,564.00	\$ 1,737.00

Please Note: Insurance Premium is based on the passenger's age, AT THE TIME OF REGISTRATION.

Cancel for Any Reason***1

\*Up to the lesser of the Trip Cost paid or the limit of coverage on your confirmation of coverage.

\*\*Not applicable when \$0 Trip Cost displayed on your confirmation of coverage.

\*\*\*\$500 Return air ticket cost only if \$0 Trip Cost displayed for Trip Cancellation on your confirmation of coverage.

+ Cancel for Any Reason must be added at the time of original plan purchase; Cancelation must be received no later than 48 hours prior to departure.

This material is provided for information purposes only and is not intended to be a representation of coverage that may exist in any particular situation under a policy issued by one of the companies within the Crum & Forster Enterprise. All conditions of coverage, terms, and limitations are defined and provided for in the policy. C&F, Crum & Forster, and Fairmont Specialty are registered trademarks of United States Fire Insurance Company. The Crum & Forster Enterprise, which is part of Fairfax Financial Holdings Limited, is comprised of leading and well-established property and casualty business units. The insurance companies within the Enterprise, rated A (Excellent) by A.M. Best Company, are: United States Fire Insurance Company, The North River Insurance Company, Crum and Forster Insurance Company, Crum & Forster Indemnity Company, Crum & Forster Specialty Insurance Company, Seneca Insurance Company, Inc., Seneca Specialty Insurance Company, First Mercury Insurance Company, and American Underwriters Insurance Company. Travel Assistance Services are provided by an independent organization and not by United States Fire Insurance Company or Travel Insured International.

Note: World of Travel will not make any representations about what conditions or occurrences the Travel Insured policy will cover, which will be provided to each participant. It is the traveler's responsibility to review the full plan details ("Plan Document"). If you purchase the optional protection plan, the premium is nonrefundable. Should you have any questions regarding coverage in the Travel Insured policy, please call Travel Insured at 844-440-8113 and reference Group Deluxe Protection Plan #49517 for clarification.

# Terms & Conditions (continued)

**Cancellation Penalties with Travel Insured:** Should it become necessary for you to cancel or interrupt your trip due to a covered reason as stated in the protection plan, a claim will be filed with Travel Insured International. All cancellations must be received in writing. Cancellations made before **November 1, 2022**. are subjected to a cancellation administrative fee of \$100 per person and/or protection plan premium.

**Cancellation Penalties without or Not Covered by Travel Insured:** All cancellations must be received in writing. Cancellations made before **November 1, 2022** are subject to a cancellation handling fee of \$100 per person. Cancellations made after **November 1, 2022** are non-refundable.

**Travel/Health Policy:** It is required that persons needing assistance be accompanied by a companion who is capable and totally responsible for providing that assistance. Neither World of Travel nor its suppliers may assist with medications, wheelchairs, or physically lift persons on to transportation vehicles. Travelers having special needs must notify World of Travel when they make their reservations. Please note that the Americans With Disabilities Act does not apply outside the United States.

#### Not Included in Your Travel Package:

- Meals Not Included on Itinerary
- Alcoholic Beverages
- Optional Tours
- Incidentals at Hotels
- · Items and Services of a Personal Nature
- Optional Travel Protection

**Fuel Surcharges:** The transportation industry may impose a fuel or baggage surcharge prior to the departure. Since these are not included in the original pricing, these will be billed additionally to you in the event surcharges are imposed. We certainly hope this will not occur, but want you to be aware of the possibility.

**Liability/Responsibility:** World of Travel (WOT)/OFDA acts only as an agent for tour members in making arrangements of accommodations, meals, excursions, sightseeing, transportation and other services. WOT/OFDA will not be held liable for any claims for errors or default by the Vendors, Suppliers or Contractors (VSC). WOT/OFDA are not responsible to any person or entity for any damage or injury arising out of the conduct or failure to act of any of the VSC. Any costs involved in delays due to "Acts of God" or weather will be the responsibility of the individual passenger, not the VSC. WOT/OFDA are not responsible for any loss or damages of personal property or for injuries, expenses, or damages whatsoever incurred or claimed by participants including but not limited to losses due to "Acts of God." WOT/OFDA reserves the right to make changes in the itinerary or cancel a tour at its discretion and a refund of money paid will release WOT/OFDA from any further obligation. WOT/OFDA reserves the right to refuse passage to any participant if it is deemed that the person's health is such that it would create a problem in how the tour is conducted.

#### If you have any questions, please contact World of Travel at 614-451-4882.



OFDA Annual Educational Conference - Curaçao	Book online at worldoftravel.com
Name of Funeral Home	Preferred Departure Airport
Guest 1 Name - As Appears on Passport	
First Middle	Last
Guest 2 Name - As Appears on Passport	
First Middle	Last
Guest 1 Preferred Name (for name tag)	Guest 2 Preferred Name (for name tag)
Guest 1 Date of Birth	Guest 2 Date of Birth
Main Contact Mailing Address and Email	
Main Contact Cell Phone	Main Contact Home Phone
Emergency Contact & Relationship	Emergency Contact Phone and Email
Room Occupancy         Single Room       Double Room	Bedding One Bed Two Bed
Room Type     Resort View   Ocean View	Pre-Night (Feb. 5) Yes No
Guest 1 Tours Island Tour - \$65	Guest 2 Tours Island Tour - \$65
Guest 1 Options Seminar TP - Standard TP-Plus CFAR	Guest 2 Options Seminar TP - Standard TP-Plus CFAR

Please include your \$1000 deposit per person+travel protection premium. Checks should be made payable to **World of Travel** and sent to **3244 W. Henderson Rd., Columbus, OH 43220**. To pay by credit card please complete the following:

Credit Card Number	Expiration Date	Security Code
Signature	Date	Amount to Charge
		\$